

OHIO FIRM TO OPEN NEW DATA CENTER IN TROY -- Fiber Network Solutions Inc. has set May 1 as the opening date for its new data center in Troy. The Columbus, Ohio-based company will add the 5,200-square-foot center's capacity to a small, 800-square-foot data center in Southfield that it opened in 1997. Fiber Network Solutions has expanded where other telecoms have folded as a result of what president and CEO David J. Koch calls "basic, fundamental, foundation, Business 101 principles. We're just a very traditional business model that grew steady and strong while everyone else was tripping over themselves to IPO and then spend it as fast as they could raise it with little or no clear path to profitability." The new center is on Big Beaver Road near Coolidge.